

## **National security through a cockeyed lens**

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Note sur le contenu : Introduction : When Psychology Meets Decision Making Afghanistan and Conflict : Intention and Threat Perception President Reagan and Iran-Contra : Focus Feature Radical Terrorism : A Cockeyed Lens The 2003 Invasion of Iraq : A War of Overconfidence U.S. Energy Policy : Short-Term Bias Conclusion : Making Better Decisions

Résumé ou extrait : "What are key mental errors that can undermine good decision making ? Drawing on four decades of psychological, historical, and political science research on cognitive biases, this book illuminates key pitfalls in how we and our leaders make decisions. It shows in five case studies of American foreign and energy policy that such errors--a dozen different cognitive biases--have been more important in shaping and impacting U.S. national interests than we currently understand. In so doing, it also sheds light on U.S. foreign policy toward and interests in the Middle East. That story prominently features non-psychological explanations, but cognitive biases exercised by American and foreign actors also represent a slice of the story that is worth revealing. As examples, the book shows how the distorted cognitive lens of Al-Qaeda leaders contributed to the September 11 attacks and the ongoing conflict with America and the West; how overconfidence impacted America's decision to invade Iraq in 2003 ; and how short term thinking--a prominent cognitive bias--hurts America's ability to develop a comprehensive energy policy, making the Middle East more important to the United States and enhancing its proclivity to be involved in the region. The book is aimed chiefly at students and the lay public, though academics may benefit from it."

Sujet - Nom commun : Sécurité nationale -- États-Unis -- Prise de décision  
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