

The psychology of foreign policy

Type de contenu : Texte

Type de médiation : sans médiation

Type de support : Volume

Titre(s) : The psychology of foreign policy / Christer H. Pursiainen, Tuomas Forsberg

Auteur(s) : Pursiainen, Christer

Autre(s) auteur(s) : Forsberg, Tuomas (1967-....)

Publication : Cham : Palgrave Macmillan

Date de copyright : C 2021

Description matérielle : 1 vol. (XIX-391 p.) : ill., graph., tabl. ; 21 cm

Collection : Palgrave studies in political psychology series

ISBN : 978-3-030-79886-4

3-030-79886-0

3-030-79889-5

978-3-030-79889-5

EAN : 9783030798895 br.

9783030798864 rel.

Appartient à la collection : Palgrave studies in political psychology Basingstoke Palgrave Macmillan 2013

Classification décimale Dewey : 327.101 9

Note sur les bibliographies et les index : Bibliogr. en fin de chapitres. Index

Résumé ou extrait : This book focuses on foreign policy decision-making from the viewpoint of psychology. Psychology is always present in human decision-making, constituted by its structural determinants but also playing its own agency-level constitutive and causal roles, and therefore it should be taken into account in any analysis of foreign policy decisions. The book analyses a wide variety of prominent psychological approaches, such as bounded rationality, prospect theory, belief systems, cognitive biases, emotions, personality theories and trust to the study of foreign policy, identifying their achievements and added value as well as their limitations from a comparative perspective. Understanding

how leaders in world politics act requires us to consider recent advances in neuroscience, psychology and behavioral economics. As a whole, the book aims at better integrating various psychological theories into the study of international relations and foreign policy analysis, as partial explanations themselves but also as facets of more comprehensive theories. It also discusses practical lessons that the psychological approaches offer since ignoring psychology can be costly: decision-makers need to be able reflect on their own decision-making process as well as the perspectives of the others. Paying attention to the psychological factors in international relations is necessary for better understanding the microfoundations upon which such agency is based.

Sujet - Nom commun : Relations internationales -- Aspect psychologique